

PAPER PRODUCTION AND PROCESSING

in the Capital Region Berlin-Brandenburg

THE GERMAN CAPITAL REGION
more value for your investment

Traditional strength in paper

The German capital region Berlin-Brandenburg is a leading site of paper manufacturing and processing.

There are currently nearly 5,000 specialists working at the area's more than 40 paper industry businesses.*

The area is home to large paper production companies, giving it a high-performance base for further processing. Recycled paper is the main raw material used. Berlin-Brandenburg has a broad-based network of recycled paper processors and logistics providers that ensure a secure supply for paper manufacturers. Medium-sized players dominate the further processing segment. At the same time, a large number of innovative small businesses have become established.

The paper industry in Berlin and Brandenburg focuses mainly on production and processing of corrugated board, with more than half of the local businesses in this industry operating in this segment. Large paper machines produce corrugating medium, and numerous companies use the corrugated board to produce modern packaging materials and displays.

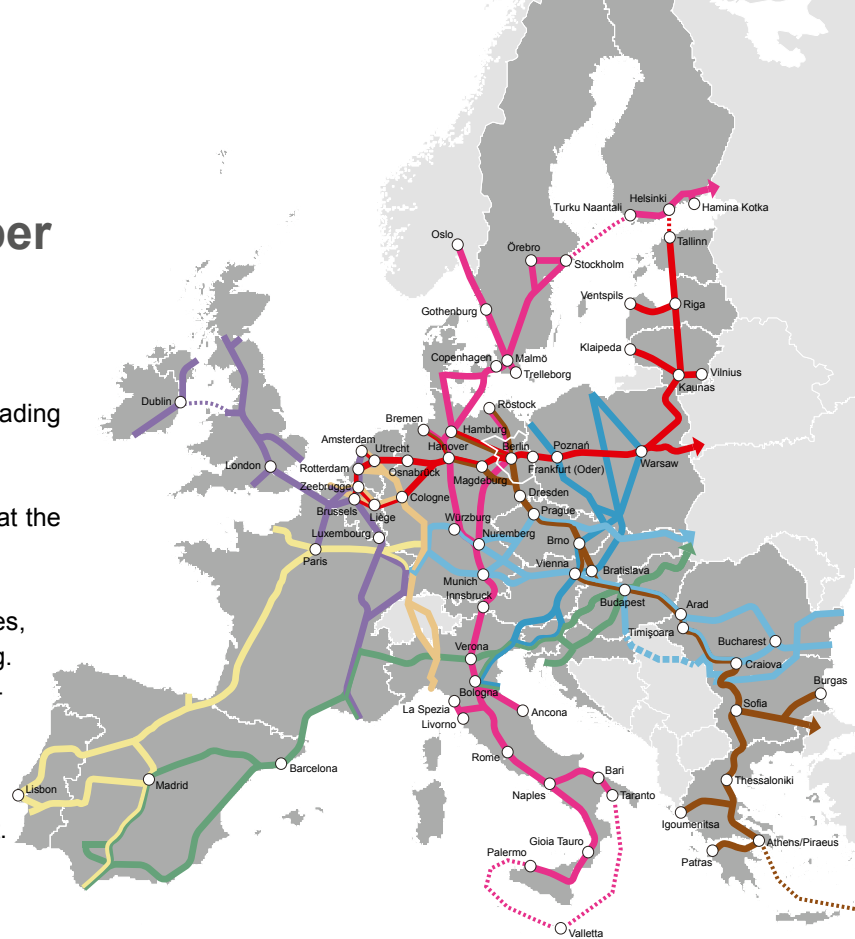
Cartons, boxes, and displays from the German capital region are used by many commercial enterprises across Europe. German and international producers use carton and boxes from Berlin and Brandenburg to package a whole host of different goods, including medications, cosmetics, and foods. Brandenburg air-laid paper is used as a base for hygiene articles from big-name manufacturers. Office binders, napkins, baking cups, gift items, and even corrugated furniture made in Berlin-Brandenburg are all in high demand internationally.

The local paper production and processing industry has featured stable, above-average growth in terms of both sales and employee figures in recent years.

The major paper producers in Schwedt an der Oder, Spremberg, and Eisenhüttenstadt accounted for over 50 percent of total sales. All of these manufacturers use recycled paper exclusively.

The industry focuses heavily on exports. Almost half of the total sales figure is earned internationally.

* companies with over 20 employees



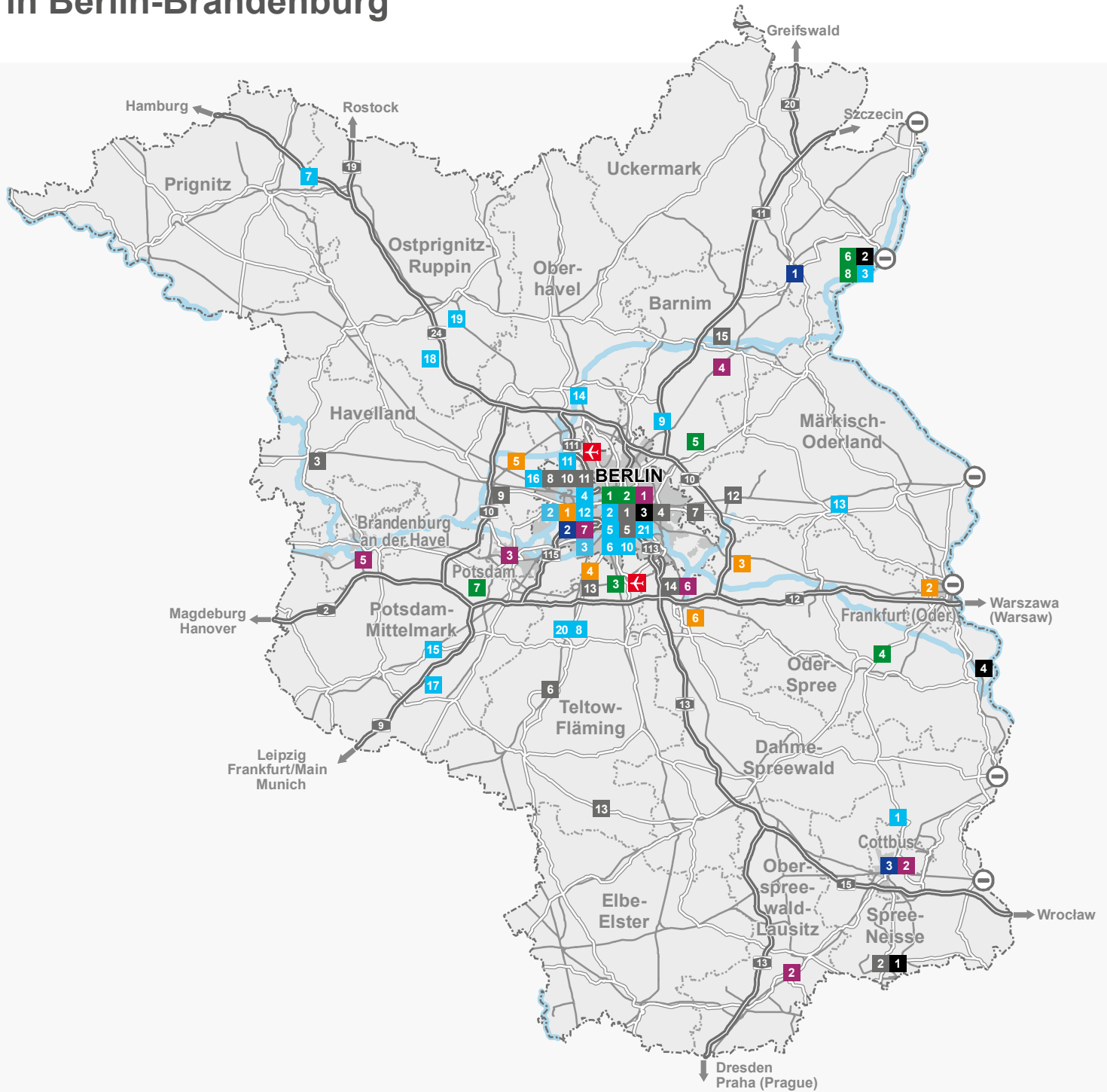
Berlin-Brandenburg –
at the intersection of the most important European transport axes

Factors that count

The combination of ongoing economic and business development, an excellent infrastructure, favorable cost structure, and available skilled workers is what makes the Berlin-Brandenburg area an attractive investment site. Prices for high-quality commercial space with good connections are considerably below the nationwide average. The region also scores points for its moderate trade tax and property tax. A well-developed network of roads, waterways, and railways puts suppliers and customers along the value chain within easy reach.



Paper Production and Processing in Berlin-Brandenburg



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|--|---|--------------------------------------|
| Paper manufacturers | Freight villages | Federal highway |
| Paper processors/manufacturers of paper-based packaging materials | Universities of applied sciences/ other universities | State highway |
| Other paper processors | International airports | Railroad |
| Recycled paper processors | Border crossing | Inland waterway for freight shipping |
| Logistics industry | | State border |
| | | District border |

The network for your success – selected partners

Paper manufacturers

- 1 **Hamburger Rieger GmbH, Papierfabrik Spremberg** · www.hamburger-rieger.com
- 2 **LEIPA Georg Leinfelder GmbH, Schwedt/Oder** · www.leipa.de
- 3 **Neukölln Spezialpapier NK GmbH & Co. KG, Berlin** · www.nkapper.com
- 4 **Propapier PM2 GmbH, Eisenhüttenstadt** · www.progroup.ag

Paper processors/manufacturers of paper-based packaging materials

- 1 **Amtcor Tobacco Packaging Berlin GmbH** · www.amcor.com
- 2 **Dunapack Spremberg GmbH & Co KG, Spremberg** · www.dunapack-spremberg.de
- 3 **Eikemeier Verpackungen e. K., Rathenow** · www.eikemeier-packaging.de
- 4 **Eurofoil Paper Coating GmbH, Berlin** · www.eurofoil.com
- 5 **FAPACK – Fabrikation und Vertrieb von Verpackungsmitteln, Karl Behrens, Berlin** · www.fapack.de
- 6 **F.W.BORCHARDT Universal-Verpackungsmittelwerke GmbH, Nuthe-Urstromtal, OT Woltersdorf** · www.f-w-borchardt.de
- 7 **Hellbut & Co. GmbH, Schöneiche** · www.hellbut.de
- 8 **Oltersdorf GmbH, Oberkrämer** · www.oltersdorf.de
- 9 **Panther Packaging GmbH & Co. KG (Wepoba, Panther Display, Panther Print), Wustermark** · www.panther-packaging.com
- 10 **Paul Pröhl GmbH & Co., Hennigsdorf** · www.proehl-karton.de
- 11 **Richard Klöde GmbH, Hennigsdorf** · www.kloede.de
- 12 **rlc packaging (Pharmacenter GmbH; Colorpack GmbH), Rüdersdorf** · www.rlc-packaging.com
- 13 **Schoepe Display GmbH, Dahlewitz + Dahme (Mark)** · www.schoepe-display.de
- 14 **Storopack Deutschland GmbH + Co. KG, Wildau** · www.storopack.de
- 15 **THIMM Group GmbH + Co. KG, THIMM Verpackung Werk Eberswalde** · www.thimm.de

Other paper processors

- 1 **Biella-Falken GmbH, Peitz** · www.biella.eu
- 2 **Buch- und Offset-Druckerei H. Heenemann GmbH & Co. KG, Berlin** · www.heenemann-druck.de

- 3 **BTS-Brandenburger Tapeten Schwedt GmbH** · www.bts-schwedt.de
- 4 **Demmler GmbH, Berlin** · www.demmler-berlin.de
- 5 **Eversfrank Berlin GmbH** · www.eversfrank.com
- 6 **GAG display UG, Berlin** · www.gag-technikdisplay.de
- 7 **Glatfelter Falkenhagen GmbH, Pritzwalk** · www.glatfelter.com
- 8 **Heise-Werbung und Organisationsmittel GmbH, Trebbin** · www.heise-werbung.de
- 9 **JET PAPIER GmbH, Bernau** · www.jet-papier.de
- 10 **Klingenberg Berlin GmbH, Berlin** · www.klingenberg-plakat.de
- 11 **Kurt Eulzer Druck GmbH & Co. KG, Hennigsdorf** · www.eulzer.de
- 12 **LASERLINE Druckzentrum Berlin KG** · www.laser-line.de
- 13 **Märkische Etiketten GmbH, Müncheberg** · www.me-gruppe.de
- 14 **Merker GmbH, Oranienburg** · www.merker-gmbh.de
- 15 **Paul Hartmann AG Produktions- und Logistikzentrum Brück** · www.hartmann.info
- 16 **Pelikan AG, Werk Falkensee** · www.pelikan-ag.com
- 17 **RAD Medical GmbH, Niederwerbig** · www.radmedicalgmbh.com
- 18 **RAKO Etiketten Berlin-Brandenburg GmbH, Fehrbellin** · www.rako-etiketten-bb.com
- 19 **RUPPINER Papier- und Folienwerke GmbH, Neuruppin** · www.victorgroup.eu
- 20 **Schneidewind GmbH & Co. KG, Trebbin** · www.mayer-kuvert-network.com
- 21 **Stein + Lehmann GmbH, Berlin** · www.stein-lehmann.de

Recycled paper processors

- 1 **ALBA Berlin GmbH** · www.berlin.alba.info
- 2 **Bartscherer & Co. Recycling GmbH, Berlin** · www.bartscherer-recycling.de
- 3 **B&B Recycling GmbH, Schönefeld** · www.bb-recycling.de
- 4 **GHG Gleishandels-gesellschaft mbH, Beeskow** · www.wertstoff-dealer.de
- 5 **REMONDIS Brandenburg GmbH, Werneuchen** · www.remondis-ost.de
- 6 **RECON-T GmbH, Schwedt/Oder** · www.recon-t.de

- 7 **RICHTER Recycling GmbH, Schwielowsee** · www.richter-recycling.de
- 8 **WIKO Papierhandels GmbH, Schwedt/Oder, OT Vierraden** · www.wiko-kopp.de

Logistics industry (paper sector)

- 1 **Euba Logistik GmbH, Angermünde** · www.euba-logic.de
- 2 **Pohl & CO. GmbH, Berlin** · www.pohlgruppe.de
- 3 **REINERT logistic GmbH & Co. KG, Cottbus** · www.reinert-logic.com

Freight villages

- 1 **BEHALA, Berlin** · www.behala.de
- 2 **ETTC, Frankfurt (Oder)** · www.ettc.de
- 3 **Güterverkehrszentrum Berlin Ost, Freienbrink** · www.gvz-berlin.de
- 4 **Güterverkehrszentrum Berlin Süd, Grossbeeren** · www.gvz-berlin.de
- 5 **Güterverkehrszentrum Berlin West, Wustermark/Brieselang** · www.gvz-berlin.de
- 6 **Güterverkehrszentrum Schönefelder Kreuz, Königs Wusterhausen** · www.hafenkw.de

Universities of applied sciences/other universities

- 1 **Beuth University of Applied Sciences** · www.beuth-hochschule.de
- 2 **Brandenburg University of Technology Cottbus-Senftenberg (BTU)** · www.b-tu.de
- 3 **Potsdam University of Applied Sciences** · www.fh-potsdam.de
- 4 **Eberswalde University for Sustainable Development** · www.hnee.de
- 5 **Brandenburg University of Applied Sciences** · www.th-brandenburg.de
- 6 **Technical University of Applied Sciences Wildau** · www.th-wildau.de
- 7 **Technische Universität Berlin (TU)** · www.tu-berlin.de

Networks

- **Verband Deutscher Papierfabriken e. V., Berlin** · www.vdp-online.de
- **Verband Nord- und Ostdeutscher Papierfabriken e. V., Berlin** · www.vnop.de
- **Verband der Papier, Pappe und Kunststoffe verarbeitenden Unternehmen in Berlin, Brandenburg und Mecklenburg-Vorpommern e. V., Berlin** · www.vbp-nordost.de
- **German Pulp and Paper Association, Darmstadt** · www.wellpappen-industrie.de



Lasting market success

The paper industry in the Berlin-Brandenburg capital region has successfully tapped into new markets and significantly boosted exports in recent years. Because the area serves as a bridge to Central and Eastern Europe, companies based here have a wide range of expansion opportunities.

Ever-growing demand for packaging materials has led to the development of expertise in all areas of this sector in the Berlin-Brandenburg area. According to industry experts, the trend toward more packaging – triggered by many factors, including strong personal consumption and the e-commerce boom – will be a lasting one. As a result, the “Verband der Wellpappenindustrie”, the German corrugated board industry association, expects this sector to see significantly increased sales.

Berlin-Brandenburg as a hub of innovation

The German capital region stands for expertise, flexibility and creativity. The business sector here benefits from the area's vast potential for innovation and its unique research and development landscape. Home to 57 higher education institutions with more than 221,000 students in all and over 100 research institutions not affiliated with academia, including 21 institutes affiliated with the Leibniz Association, six Fraunhofer Institutes, eight institutes affiliated with the Max Planck Society and seven that belong to the Helmholtz Association of German Research Centres, Berlin and Brandenburg have an excellent research landscape. Global players, medium-sized businesses and startups all benefit equally from the close cooperation with well-known scientific, research and higher education institutions and effective technology transfer that exist in the region.

Research segments represented here include packaging design, materials science, production engineering, process engineering, manufacturing technology, mechanical engineering, mechatronics and digitization of production and business processes. Institutions affiliated with local universities view themselves as partners to businesses.

This is especially true of the tailored education and training they provide to future industry specialists.

Innovations in the fields of products and processes receive support and assistance in various ways. The consulting and advising options offered in the capital region mean that companies have access to targeted, individual support.

Available specialists

Strategic efforts have been made to safeguard and cultivate skilled workers, so the capital region will remain home to qualified employees for all relevant areas of the paper industry now and in the future. Demand for skilled workers is served by the many training and continuing education institutions in the area and through close cooperation with industry-specific training centers in neighboring German states.

The economic and business development boards of the states of Berlin and Brandenburg and a committed, dedicated network of regional supporters help businesses recruit and train workers in Brandenburg. Junior talent also receives training and continuing education right in the local area as part of training measures instituted by public and private bodies.

Ten benefits for your investment

- Significant paper expertise in the area
- Great potential for business opportunities along the entire value chain from recycled paper to final product
- Dense network of customers, especially logistics and industrial firms
- Commercial and industrial space to suit any needs
- Excellent traffic, transportation and telecommunications infrastructure
- Close proximity to growth markets in Central and Eastern Europe
- Germany's top research region
- Highly qualified, motivated skilled workers
- Qualified support and advice for investments, innovations, and efforts to recruit and retain skilled workers
- Attractive, tailored aid opportunities

Capital Region Berlin-Brandenburg

Location benefits, facts, services



Quadriga in front of the Reichstag



Sanssouci Palace in Potsdam



Excellent leisure opportunities in the region

Investments pay off here

Berlin-Brandenburg offers excellent and customized funding programs for innovations, investments and specialist qualifications. The funding programs are run by the EU, the German federal government and the states of Berlin and Brandenburg.

High quality of life

The region combines the international flair of the Berlin metropolis with the fascinating nature and historical sights of Brandenburg in a unique way. A singular club scene, renowned large events, more than 170 museums, 150 theaters as well as some 500 castles, churches and parks are available to visitors. Sporting and leisure activities such as golf, horseback riding, water sports and flying have no limits. The cost of living is considerably more affordable here than in other metropolitan regions.

Entrepreneurial engagement made easy

The Brandenburg Invest (WFBB) and Berlin Partner for Business and Technology provide comprehensive support in establishing your business: competently, quickly, confidentially, free of charge and without red tape.

- Location: Facts and figures about the Berlin-Brandenburg economic region
- Personnel: Support in the recruiting and qualification of new employees
- Real estate: Help looking for properties for rent and purchase
- Financing: Advice on promotional opportunities and financing methods
- Contacts to: Public authorities, banks, chambers of commerce, associations, company networks

www.brandenburg-invest.com
www.brandenburg-business-guide.de

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